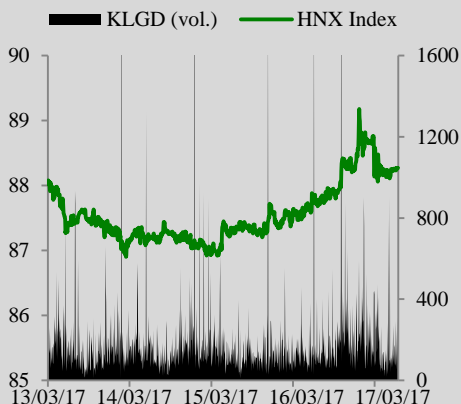
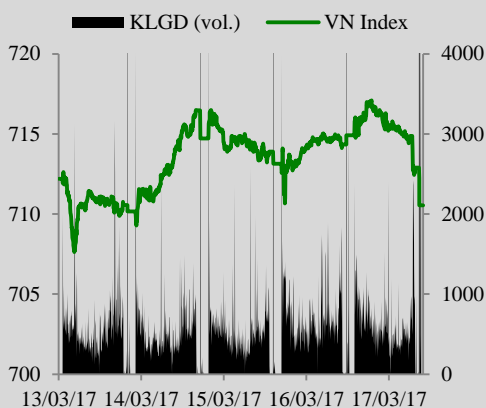


**WEEKLY STRATEGY REPORT  
20 MARCH - 24 MARCH 2017**

Market Highlights 03.13_03.17.2017	HSX	HNX
Index	710.54	88.38
+/- (%)	-0.23%	0.28%
Volume (share)	170,652,465	49,562,484
Value (VNDmln)	3,861.47	635.35

Foreign Investment	HSX	HNX
Buy (VND bln)	3,040.75	93.16
Sell (VND bln)	2,815.61	147.75
Net position (VND bln)	225.14	-54.59



**INVESTMENT STRATEGY 20 March – 24 March**

The market reacted positively to anticipated risks such as the FED's interest rate hike or two foreign ETFs' restructuring. In the context of stable inflows, the realization of risk factors is likely to open a positive scenario for the market trend. However, investors should also be aware of the possibility that the overall index may be affected by negative developments in some large-cap stocks such as ROS and NVL after the ETFs' restructuring.

Amid the fear passed and the shareholders' meeting season is coming, the gradual increase in the share rate by leading stocks with bright business prospects is the appropriate strategy in the upcoming sessions.

**PREVIOUS WEEK HIGHLIGHTS**

The indices suffered mixed tones in the past week. While VN30 Index and HNX Index extended their recovery, VN Index still moved sideways in the range of 710-720 points with the strong divergence in the large-caps. The pressure increased at the last session due to the net-selling in many blue-chips from two ETFs in March restructuring period. However, in general, the fluctuation was not large when cautious sentiment prevailed.

From sectors' perspective, green ink painted in most of sectors. Therein, Consumer goods kept the upbeat rhythms for the market with positive signals in some pillars such as VNM or MSN. In addition, favorable context on the market in the first months of the year also directed the inflow to the Finance sectors such as Banking or Securities.

The focus of the last trading session was the restructuring of two ETFs. The opposite trading strategy of ETFs' trading was widely used by investors with the green ink in most of stocks which removed from the index basket. In contrast, the negative movement appeared in some stocks which excluded from ETFs' portfolio such as ROS and NVL. In addition, two ETFs also used more size deals than usual. With some unexpected developments during this restructuring period, ETF-based trading strategies will face more difficulties at upcoming restructuring periods.

In the March monetary policy meeting, FED officially raised the federal funds rate by 0.25% to 0.75% -1%. Although this did not create a large influence on the global stock markets because the previous expectations were on the right track. However, the above result together with the messages from FED officials is opening the scenario of stronger interest rate hikes in 2017 and 2018. Therefore, withdrawing trend from frontier and emerging markets will likely to exist. In addition, the strengthening trend of the USD along with the tightening policy of the Federal Reserve will be a major factor putting the considerable pressure on the exchange rate and interest rate in the coming time. The risks from fluctuations of the foreign exchange market and domestic interest rates may cause a negative impact on the stock market, especially inflow.

**NEWS AND EVENT NEXT WEEK**

- |  |   |
|--|---|
| (1) US: FED Chair's statements, PMI in March, home sales, oil inventories. | US economic indicators maintained a positive trend.                             |
| (2) EU: consumer confidence, PMI in March.                                 | The manufacturing area remained the spotlight in the European economy.          |
| (3) Japan: trade balance in February, PMI, PPI in March.                   | The trade balance is expected to deficit with unfavorable movements of the JPY. |

**TECHNICAL VIEW**

*VN Index kept moving sideways in a narrow range with the divergence in large-caps while VN30 Index and HNX Index continued to recover. Liquidity increased sharply in the last session of the week due to the sudden trading volume in the restructuring period of two ETFs. The optimistic signals are likely to return in the next trading week. Investors should consider the partial disbursements in fundamental stocks with bright business prospects in Q1 as well as entire 2017.*

**VN Index**



- VN Index formed a red candle with long real body in the last session and broke the MA20.
- Liquidity surged on Friday.
- The next candles are likely to move sideways in a narrow range and verify the MA20.
- Support zone: 690; resistance zone: 720.

**VN30 Index**



- VN30 Index continued to recover, closed above the MA20.
- Liquidity surged on Friday.
- The next candles tend to approach to the upper of Bollinger Band.
- Support zone: 650; resistance zone: 670.

**HNX Index**



- HNX Index formed the fourth consecutive green candle, clang to the upper of Bollinger Band.
- Liquidity edged up.
- Upcoming candles tend to verify the old peak at 90 points level.
- Support zone: 88, resistance zone: 90.

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